

**You
first.**

*Making you feel
like our only
customer.*



“Venson has proved it has the knowledge and experience to work in partnership with Thirteen. The work it has done across the fleet means that the business has been able to cut vehicle acquisition and fleet costs by 30%.”

Putting you in the driving seat

Our customers are at the heart of everything we do. We put you first, which means you always feel like the most important person. It's all about listening to what you're telling us and building solutions based around your needs. On top of that, we develop new services and give you the kind of customer service that is hard to find these days. All of which results in a true sense of partnership.

A safe pair of hands

We've been in the business since 1992 and not only are we one of the UK's largest independent fleet solutions experts but we also have the industry's most comprehensive portfolio of services. We don't let our clients down and our retention rate is testament to that. It's this level of experience, knowledge and service that allows us to provide the kind of impartial advice that has real financial returns.

At your service

To make sure you get the best of everything we work to a set of givens:

- We provide a dedicated team that you and your drivers can access directly. This means no call centres, no voicemail and no sitting in a queue
- We're independent, which means we're not driven by a bank, a finance house or manufacturer. We're free to be driven by you
- We listen to what you want and tailor a unique solution from our comprehensive range of services
- We have specialist technical capabilities in-house so we have complete control over every stage of a vehicle's life cycle
- We believe in complete transparency so there are no hidden costs, no sweeteners and no sacrificing long term value for short term gain.

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Your team.

*The people who are
dedicated to delivering
great service.*



We mean what we say

Our values drive our behaviour so it's really important that the people who are looking after you are not only specialists in their field but believe in the following:

Integrity

Empathy

Accountability

Positivity

Flexibility

We're proud of our company values and we recruit the best in the business. They come armed with ideas, expertise, passion and commitment and, with their friendly, professional, can do attitude, help us build lasting partnerships.



The personal approach

Ensuring you and your drivers get the support you want when you want it underpins our whole account management structure. That's why there are no call centres or voicemail. When you call, we answer. And because we work with some of the country's most demanding fleets, we have the resources to deliver continuous support. We do this through strong account management, superior reporting systems and analysis of key management information. All of which means we're there for you, all day, every day.

Your needs.

You talk we listen

At the beginning of every new partnership we spend some time getting to know all about your business and then we build a solution from there. This also allows us to create new services, constantly improving and updating our offering based on your organisation's operational requirements.

- We find out about your priorities and responsibilities
- We identify critical success factors
- We get a solid understanding of your corporate policies
- We review your current fleet strategy
- We analyse your existing resources.

We've got what you need

Over the years we've built up a range of services that are second to none. By offering a fully rounded service we've helped hundreds of companies to concentrate on what they do best while we work to provide them with tangible financial and operational benefits.

Fast track to funding and procurement

We'll help you find the most appropriate funding and procurement options for your business.

The funding advice we give is impartial, based on best practice and founded on our years of experience in the fleet sector.

*Tailored
to suit you.*

“We were impressed with Venson during the tender process. Due to the company’s experience of working with public sector organisations and their fleets, Venson understood and was in tune with Unison’s requirements, what we expected of them and what our drivers expected.”

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Comprehensive fleet management

*Let us help steer your fleet
in the right direction.*

*From delivery through to disposal, we provide
a proven fleet management service that
reduces your overheads, increases
productivity and leaves you free to
concentrate on the job in hand.*

*This encompasses a range of
cost effective services that
cover every stage of a
vehicle's life.*

**Funding,
Procurement
& Disposal**

**Vehicle
Fit-out**

Adm

e
ent.

Daily Hire

Duty of Care

Accident
Management

Vehicle
Maintenance

Vehicle
Administration

Our innovative approach can help you navigate your organisation through the the changing face of fleet management.



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Adding value.

*Specially
designed
solutions to
meet your
every need.*

With you 24/7

Because we work with some of the country's most demanding fleets we have to make sure we can offer continuous support, whatever the time of day. We do this with superior analysis and reporting systems that integrate performance targets, workshop maintenance and mobile response vehicle information. All of which means we can be there for you all day, every day.

Making your vehicle specification simple

In many organisations fleet services fall under different departments. In this environment, the vehicle-user is not always the specifier and it is often difficult to gain agreement from individual departments about vehicle specifications and accessories. The result can be a time-consuming and costly internal wrangle, or worse still, a vehicle that is wrongly specified.

At Venson we simplify the process. We identify how and where your vehicles will be used and listen closely to all of your requirements. Then, source, supply and equip your fleet using the latest and most reliable products and materials. So, every vehicle arrives fit-for-purpose and within budget. We also regularly assess the market to make sure we're up to date with the latest innovations and health and safety regulations, so we can continue to develop market-leading solutions that keep your business compliant and competitive.



Well equipped

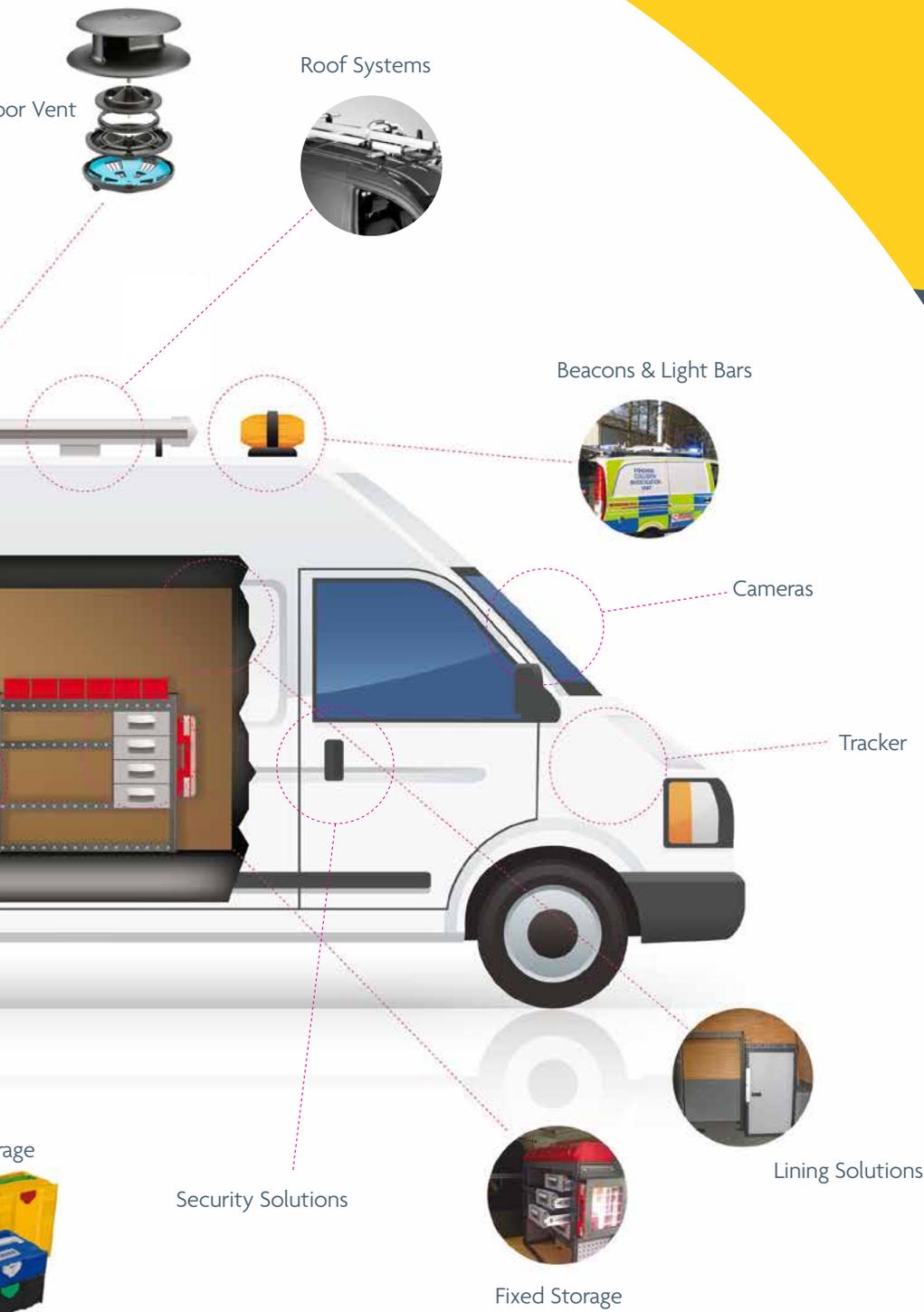
Over the years we've equipped all sorts of vehicles for all kinds of industries and we're not shy to say that we're the leading supplier of vehicle conversions. This is down to top workmanship, customer satisfaction and solutions that are tailored to your needs. From livery to lighting, we provide a full service regardless of manufacturer or model. On top of that we assess the market to make sure we're up to date with all the latest innovations, so we can continue to develop leading solutions.



Delivered ready-to-use

Making sure your vehicle is ready to use on the delivery date is all part of our service and from start to finish the process is fast, flexible and reliable.

For added flexibility and convenience vehicles can be delivered directly from the manufacturer to our fitting centre in Yorkshire. Once fit-out is complete the vehicle is delivered wherever it is needed, ready for service.



Honest partnerships.

*The right thing for you
and your business.*

An open book approach

We do the right thing for our customers by being honest and up front. With clear pricing and carefully considered solutions we provide impartial advice. This means you get the best possible return, whether your business is in the private, not-for-profit or emergency services sector.

“We have total confidence that Venson is looking after our money as if it was its own. Our service charges have barely increased over the years, while we continue to receive fantastic service.”

Emergency services

Demanding and fast moving, blue-light fleets operate in tough environments with stringent health and safety standards. With many years of sector experience under our belt, we know how important it is to reduce costs and increase vehicle availability. That's why we balance engineering excellence with financial analysis and dedicated customer service.

Not for profit

It goes without saying that value for money is top of the list so we give you specialist expertise in things like VAT restriction, reclamation and specialist vehicle fit-outs. This level of knowledge and understanding comes from years of working with this sector.

Private Sector

Highly trained staff, dedicated account managers and cutting edge technology is what sets us apart and keeps our private sector customers coming back. With impartial, honest advice and the most comprehensive set of solutions in the industry you're in safe hands.

Public Sector

We draw on all our skills, experience and expertise to build ongoing partnerships with local and central government. It's essential that we keep costs down and service levels up so our customers can continue to provide effective front line services.





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